## HOME OF THE ARTS

## LIVE MUSIC VENUE INFORMATION

## **Basement**

**CAPACITY** 100

### **BASEMENT DEAL**

Artist takes Net Door Sales (Net= Gross minus booking Fees and Credit Card Fees)

Room Hire Free

All HOTA Labour Charged at internal rates
Deal Includes Bar open for the duration of the event

Internal Rates are charged as follows

Friday \$42 per hour Saturday \$64 per hour Sunday \$84 per hour

Minimum call is 6 hours and minimum required staff are 1 x Tech & 1 x FOH Estimated cost sent when tech specs provided

A \$150 discount will be applied to the estimate.

Tickets Under \$15 incur a \$1.60 booking fee Ticket \$15- \$60 incur a \$3.70 booking fee Tickets over \$60 incur a \$4.20 booking fee Credit Card charges are 1.26% of Gross sales

#### **NOT INCLUDED**

- Backline
- · Catering rider

## Lakeside Room

**CAPACITY** 200 cabaret style, 400 Theatre style, 500 standing

### **LAKESIDE DEAL**

Artist takes Net Door Sales (Net= Gross minus booking Fees and Credit Card Fees) Room Hire Free All HOTA Labour Charged at internal rates

Deal Includes Bar bar open for the duration of the event

Internal Rates are charged as follows

Friday \$42 per hour Saturday \$64 per hour Sunday \$84 per hour

Minimum call is 6 hours and minimum required staff are 2 x Tech & 3 x F0H

Estimated cost sent when tech specs provided

A \$200 discount will be applied to the estimate. Room Capacity 200 cabaret style, 400 Theatre style, 500 standing

Tickets Under \$15 incur a \$1.60 booking fee Ticket \$15- \$60 incur a \$3.70 booking fee Tickets over \$60 incur a \$4.20 booking fee

Credit Card charges are 1.26% of Gross sales

### **NOT INCLUDED**

- Backline
- · Catering rider









## HOTA HOME OF THE ARTS

## LIVE MUSIC VENUE INFORMATION

## Theatre 1

**CAPACITY** 1135

#### **HIRE CHARGES**

**Room hire** \$8,500

#### **Ticket Hire**

- Artist takes net box office. Net Box office refers to gross box office with the following deductions:
  - · Credit card charges
  - · Industrial relations fees
  - APRA
  - Booking fee

### **INCLUDED**

- 7 x F0H, 6 hours
- · 4 x Venue Tech, 10 hours
  - Artists are required to bring their own Sound Engineer and Lighting designer
- · Venue cleaner
- · Security
- · Standard Theatre LX rig
- · Catering rider as negotiated with the HOTA Producer
- Box office management via HOTA's ticketing system (mandatory)

## **NOT INCLUDED**

- Backline
- · Additional PA equipment beyond room standard.









# HOTA HOME OF THE ARTS

## LIVE MUSIC MARKETING

## Marketing

At HOTA we provide integrated marketing campaign support with strategies tailored to your event and performance. We understand what resonates with our local market and your marketing contact will work with you to develop a clear strategy internally and externally across advertising areas.

### **Marketing opportunities:**

- Advertising Suggested media planning, buying and placement.
- · Press, radio, television, outdoor and direct mail
- · Access to HOTA Print Publications
- · Access to HOTA Signage
- · Publicity contacts
- · Digital Marketing
- · Promotional opportunities

